

The Opposable Mind By Roger L Martin

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[Overcoming America's Obsession with Economic Efficiency](#) Cengage Learning

Are you a heroic leader? Or are you a passive follower? Chances are you act like one or the other, and it's doing serious damage to your company, your customers, and your colleagues. The reason behind your harmful behavior? The fear that you'll be held responsible for any failures -which often makes failure the inevitable outcome. Management guru Roger Martin calls this fear of failure and the behavior it causes "The Responsibility Virus." With lively case studies based on real business practice, he shows how the Virus "infects" corporations and nonprofit organizations large and small. No message could be more urgent in today's business climate.Martin lays out a wholly original way of understanding group dynamics. His impassioned belief in the "power of one" will be required reading for any of us who think about how we function in organizations, from the boardroom to the mail room.

[The Alchemy of Growth](#) Harvard Business Press

Improving the performance of your employees involves one of the hardest challenges in the known universe: changing the way they think. In constant demand as a coach, speaker, and consultant to companies around the world, David Rock has proven that the secret to leading people (and living and working with them) is found in the space between their ears. "If people are being paid to think," he writes, "isn't it time the business world found out what the thing doing the work, the brain, is all about?" Supported by the latest groundbreaking research, Quiet Leadership provides a brain-based approach that will help busy leaders, executives, and managers improve their own and their colleagues' performance. Rock offers a practical, six-step guide to making permanent workplace performance change by unleashing higher productivity, new levels of morale, and greater job satisfaction.

[Traditional and Critical Approaches](#) Harvard Business Review Press

"A powerful template for crafting responsible and humane schools." --Educational Leadership "Reading this book will make educators feel they have come home to familiar land and can still build anew from there." --Michael Huberman, professor, Graduate School of Education, Harvard University "Sergiovanni's alternative vision of schools as caring, intimate places built on mutual respect, civic responsibility, and shared purposes gets to the heart of excellence in education." --Ernest L. Boyer, president, The Carnegie Foundation for the Advancement of Teaching Best-selling author and education guru Thomas J. Sergiovanni debunks the popular notion that corporate leadership strategies can be applied to schools. He presents a leadership model based on the specific mission, goals, and rhythms of schools everywhere. This unique framework invites caring and thoughtful educators to build educational communities that are more democratic and responsive to human nature and student development. Filled with practical ideas and real-life examples from a variety of schools, Leadership for the Schoolhouse offers a compelling picture of schooling and leadership at their best.

[Hidden Agendas in Popular Culture](#) Penguin

The most virulent viruses today are composed of information. In this information-driven age, the easiest way to manipulate the culture is through the media. A hip and caustically humorous McLuhan for the '90s, culture watcher Douglas Rushkoff now offers a fascinating expose of media manipulation in today's age of instant information.

The Pathfinder InterVarsity Press

A Chinese-Canadian architect and her sister travel to Hong Kong to care for their ill father, and discover he's being blackmailed by an enemy from his past.

[Leading From Below the Surface](#) John Wiley & Sons

DO YOU JUMP OUT OF BED EVERY MORNING AND RUSH TO A JOB YOU LOVE? Or is the work you once enjoyed now just a way to pay the bills? Perhaps you're even doubting your career choice altogether. Let The Pathfinder guide you to a more engaging, fulfilling work life. Based on breakthrough techniques developed by Rockport Institute, an innovative and award-winning career-counseling network that has changed the lives of over 10,000 people, The Pathfinder offers invaluable advice and more than 100 self-tests and diagnostic tools that will help you choose an entirely new career -- or view a current job from a new, more positive perspective. You'll learn: * How to design your new career direction step by step so that it fits your talents, personality, needs, goals, values, and is, at the same time, practical and attainable * How to deal successfully with the "yeah but" voices in your head that keep you going back to the same old ill-fitting job, day after day * How to land the perfect job in your new field, plus tips on writing a really exceptional résumé, personal marketing, and networking (even for those who hate to network) Whether you're a seasoned professional in search of a career change or a beginner just entering the working world, you want to make the right choices from the beginning. No matter where you are in your journey, if you want work to be more of a dance than a drag, The Pathfinder will expertly coach you through the process of designing a career you will love.

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The Thoughtful Leader John Wiley & Sons

In The Thoughtful Leader, Jim Fisher provides an invigorating, inclusive and positive framework for teaching current and aspiring leaders in all walks of life.

[How Control Freaks, Shrinking Violets-and The Rest Of Us-can Harness The Power Of True Partnership](#) Corwin Press

Explains how companies must pinpoint business strategies to a few critically important choices, identifying common blunders while outlining simple exercises and questions that can guide day-to-day and long-term decisions.

[How Strategy Really Works](#) University of Toronto Press

Move Beyond Trade-Off Thinking When it comes to our hardest choices, it can seem as though making trade-offs is inevitable. But what about those crucial times when accepting the obvious trade-off just isn't good enough? What do we do when the choices in front of us don't get us what we need? In those cases, rather than choosing the least worst option, we can use the models in front of us to create a new and superior answer. This is integrative thinking. First introduced by world-renowned strategic thinker Roger Martin in The Opposable Mind, integrative thinking is an approach to problem solving that uses opposing ideas as the basis for innovation. Now, in Creating Great Choices, Martin and his longtime thinking partner Jennifer Riel vividly illustrate how integrative thinking works, and how to do it. The book includes fresh stories of successful integrative thinkers that will demystify the process of creative problem solving, as well as practical tools and exercises to help readers engage with the ideas. And it lays out the authors' four-step methodology for creating great choices, which can be applied in virtually any context. The result is a replicable, thoughtful approach to finding a "third and better way" to make important choices in the face of unacceptable trade-offs. Insightful and instructive, Creating Great Choices blends storytelling, theory, and hands-on advice to help any leader or manager facing a tough choice.

The Great Mental Models: General Thinking Concepts Harvard Business Press

If you want to be as successful as Jack Welch, Larry Bossidy, or Michael Dell, read their autobiographical advice books, right? Wrong, says Roger Martin in The Opposable Mind. Though following best practice can help in some ways, it also poses a danger: By emulating what a great leader did in a particular situation, you'll likely be terribly disappointed with your own results. Why? Your situation is different. Instead of focusing on what exceptional leaders do, we need to understand and emulate how they think. Successful businesspeople engage in what Martin calls integrative thinking creatively resolving the tension in opposing models by forming entirely new and superior ones. Drawing on stories of leaders as diverse as

AG Lafley of Procter & Gamble, Meg Whitman of eBay, Victoria Hale of the Institute for One World Health, and Nandan Nilekani of Infosys, Martin shows how integrative thinkers are relentlessly diagnosing and synthesizing by asking probing questions including: What are the causal relationships at work here? and What are the implied trade-offs? Martin also presents a model for strengthening your integrative thinking skills by drawing on different kinds of knowledge including conceptual and experiential knowledge. Integrative thinking can be learned, and The Opposable Mind helps you master this vital skill. Table of Contents: Choices, conflict, and the creative spark: the problem-solving power of integrative thinking No stomach for second-best: how integrative thinkers move beyond trade-offs Reality, resistance, and resolution: how integrative thinkers keep their options open Dancing through complexity: shaping resolutions by resisting simplification Mapping the mind: how thought circulates The construction project: imagining reality A leap of the mind: how integrative thinkers connect the dots A wealth of experience: using the past, inventing the future. 1. Choices, Conflict, and the Creative Spark: The Problem-Solving Power of Integrative Thinking 2. No Stomach for Second-Best: How Integrative Thinkers Move Beyond Trade-offs 3. Reality, Resistance, and Resolution: How Integrative Thinkers Keep Their Options Open 4. Dancing Through Complexity: Shaping Resolutions by Resisting Simplification 5. Mapping the Mind: How Thought Circulates 6. The Construction Project: Imagining Reality 7. A Leap of the Mind: How Integrative Thinkers Connect the Dots 8. A Wealth of Experience: Using the Past, Inventing the Future.

Creating Great Choices Harvard Business Press

The old saying goes, "To the man with a hammer, everything looks like a nail." But anyone who has done any kind of project knows a hammer often isn't enough. The more tools you have at your disposal, the more likely you'll use the right tool for the job - and get it done right. The same is true when it comes to your thinking. The quality of your outcomes depends on the mental models in your head. And most people are going through life with little more than a hammer. Until now. The Great Mental Models: General Thinking Concepts is the first book in The Great Mental Models series designed to upgrade your thinking with the best, most useful and powerful tools so you always have the right one on hand. This volume details nine of the most versatile, all-purpose mental models you can use right away to improve your decision making, productivity, and how clearly you see the world. You will discover what forces govern the universe and how to focus your efforts so you can harness them to your advantage, rather than fight with them or worse yet- ignore them. Upgrade your mental toolbox and get the first volume today. AUTHOR BIOGRAPHY Farnam Street (FS) is one of the world's fastest growing websites, dedicated to helping our readers master the best of what other people have already figured out. We curate, examine and explore the timeless ideas and mental models that history's brightest minds have used to live lives of purpose. Our readers include students, teachers, CEOs, coaches, athletes, artists, leaders, followers, politicians and more. They're not defined by gender, age, income, or politics but rather by a shared passion for avoiding problems, making better decisions, and lifelong learning. AUTHOR HOME Ottawa, Ontario, Canada

Leadership for the Schoolhouse CUA Press

How to get past the most common myths about creativity to design truly innovative strategies We tend to think of creativity in terms reminiscent of the ancient muses: divinely-inspired, unpredictable, and bestowed upon a lucky few. But when our jobs challenge us to be creative on demand, we must develop novel, useful ideas that will keep our organizations competitive. The Myths of Creativity demystifies the processes that drive innovation. Based on the latest research into how creative individuals and firms succeed, David Burkus highlights the mistaken ideas that hold us back and shows us how anyone can embrace a practical approach, grounded in reality, to finding the best new ideas, projects, processes, and programs. Answers questions such as: What causes us to be creative in one moment and void in the next? What makes someone more or less creative than his or her peers? Where do our flashes of creative insight come from, and how can we generate more of them? Debunks 10 common myths, including: the Eureka Myth; the Lone Creator Myth; the Incentive Myth; and The Brainstorming Myth Written by David Burkus, founder of popular leadership blog LDRLB For anyone who struggles with creativity, or who makes excuses for delaying the work of innovation, The Myths of Creativity will help you overcome your obstacles to finding new ideas.

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Markets in Profile Harvard Business Review Press

Most companies today have innovation envy. Many make genuine efforts to be innovative: they spend on R&D, bring in creative designers, hire innovation consultants; but they still get disappointing results. Roger Martin argues that to innovate and win, companies need 'design thinking'.

[A Witness to Joy](#) Harper Collins

Who drives transformation in society? How do they do it? In this compelling book, strategy guru Roger L. Martin and Skoll Foundation President and CEO Sally R. Osberg describe how social entrepreneurs target systems that exist in a stable but unjust equilibrium and transform them into entirely new, superior, and sustainable equilibria. All of these leaders--call them disrupters, visionaries, or changemakers--develop, build, and scale their solutions in ways that bring about the truly revolutionary change that makes the world a fairer and better place. The book begins with a probing and useful theory of social entrepreneurship, moving through history to illuminate what it is, how it works, and the nature of its role in modern society. The authors then set out a framework for understanding how successful social entrepreneurs actually go about producing transformative change. There are four key stages: understanding the world; envisioning a new future; building a model for change; and scaling the solution. With both depth and nuance, Martin and Osberg offer rich examples and personal stories and share lessons and tools invaluable to anyone who aspires to drive positive change, whatever the context. Getting Beyond Better sets forth a bold new framework, demonstrating how and why meaningful change actually happens in the world and providing concrete lessons and a practical model for businesses, policymakers, civil society organizations, and individuals who seek to transform our world for good.

[Getting Beyond Better](#) Jossey-Bass

Imagine art that permeates society, challenging conventional thinking and standard morals to their core. What if this art was created by Christians? In this revised and expanded edition of a contemporary classic, Steve Turner shares his bold vision for Christians in the arts. If Jesus is Lord of all of life and creation, then art is part of his cultural mandate.

[Ten Discoveries That Rewrote History](#) Corwin Press

Growth unleashes benefits beyond the economic. It revitalizes organizations and invigorates the people in them, creating energy, a sense of purpose, and the glow of being on a winning team. Like the alchemy of old, it seeks to transform the everyday into the exalted by means that seem little short of magical. Yet growth is often elusive, achieved at unacceptable costs, or managed in fits and starts. Based on over three years of research and application at high-performing companies around the world, The Alchemy of Growth is a comprehensive, practical approach to initiating, achieving, and sustaining profitable growth—today and tomorrow. As the book shows, the secret is to manage business opportunities across three time horizons

at once: extending and defending core businesses, building new businesses, and seeding options for the future. The Alchemy of Growth offers managers at all levels the tools and concepts for investing in the right initiatives, capabilities, and talent to propel their companies into the future.

Diamonds Harvard Business Press

Support new and veteran principals through coaching-based professional development! How can a coach support a school leader in mastering the professional and emotional challenges of school leadership in a manner that has a positive impact on students? This book provides practical skills and strategies for leadership coaching explicitly tied to the needs of principals and other school leaders. An indispensable resource for improving principal retention, teacher satisfaction and student achievement, this ready reference contains: Real-life examples Reflective prompts Practical exercises Comprehensive resources, including worksheets, sample forms, and assessments

Decoding the Mental Habits of Successful Thinkers Dundurn

Markets in Profile explores the confluence of three disparate philosophical frameworks: the Market Profile, behavioral finance, and neuroeconomics in order to present a unified theory of how markets work. The Market Profile is an ever-evolving, multidimensional graphic that gives visual form to the

market's continuing auction process, revealing the myriad underlying dynamics that influence market activity. Behavioral finance posits that investors are driven more by emotional factors and the subjective interpretation of minutia than by "rationality" when making investment decisions. And neuroeconomics is the study of how investor psychology permeates and affects the financial markets. Mr. Dalton explicates the ways in which irrational human behavior influences the market's natural auction process, creating frequently predictable market structure, which results in opportunities for investors to ameliorate risk. The book will improve investors ability to interpret change in markets, enabling better, more confident investment decisions.

REVIEW OF THE OPPOSABLE MIND BY ROGER L MARTIN

- THIS WHISTLING DAN SERIES IS SO VIVID WITH GREAT CHARACTER DEVELOPMENT AND A LANDSCAPE THAT IS ITS OWN CHARACTER THAT YOU ARE DRAWN IN AND CAN'T STOP READING. PART WESTERN, PART MYSTERY AND PART MYSTICAL IT HAS IT ALL!

- I read this book in 1 sitting. I made the mistake and let a friend borrow it. She moved and took it with her. That was over 10 years ago and I still hold a grudge! I am dying to find a copy!